2020 Financial Report

First Quarter

June 30, 2019

Executive Summary

Canadian economic outlook

The Canadian economy appeared to be on more solid footing in the most recent quarter in contrast to weak growth in the prior six months. The earlier slowdown can be largely attributed to depressed prices in Western Canada's oil and gas sector and a correction in the Toronto and Vancouver housing markets, which slowed construction.

Economic growth in April improved, and for the quarter ending June 30, the Bank of Canada's growth estimate was 2.3%. The economy is forecast to grow at a pace of 1.3% in 2019.

The labour market has performed well, creating over 130,000 new jobs in the quarter, and average weekly wages are up about 3% compared to a year ago. The national unemployment rate ended the quarter at 5.5%, slightly above the lowest level recorded.

In terms of key sectors, slower sales have hit the retail sector—which grew at less than half the pace compared to a year ago—in part due to slowing consumption, but also due to competition from foreign retailers through e-commerce platforms.

The technology sector recorded the highest growth across industries year to date, growing 3.5% on average. Since 2017, international IT professionals are increasingly choosing to move to Canada. As the talent pool has grown, investment in new ideas is bearing fruit, resulting in growth in the sector's value added.

Activity in the oil sector is starting to pick up as the price of Western Canadian Select (WCS) stabillizes. As the sector improves, it should have a beneficial impact on the broader economy in Canada, given the importance of the sector's exports to the United States.

Trade with the U.S. remains positive, and the elimination of tariffs on steel and aluminum and the expected ratification of the Canada-US-Mexico agreement will keep trade flowing.

Economic growth in the U.S. remains strong although it is slowing relative to 2018 as the incentive effect from tax cuts wanes and interest rate hikes take their toll. Residential investment has been affected the most by interest rate increases, and the demand for Canada's lumber has declined as a result. Household spending appears to have picked up as confidence is high and the job market remains tight. Canada's consumer goods exports have done well in this environment.

The 0.75% rate differential between Canada's and the U.S.'s policy interest rates pushed the loonie to depreciate against the US dollar over most of last year. However, recently the Canadian dollar has appreciated as positive economic news in Canada, and more pessimistic news related to trade tensions between China and the U.S. created downward pressure on the U.S dollar. An appreciating currency is positive for Canadian businesses importing from the U.S. as it results in lower costs, yet the level remains supportive for exporters.

Executive Summary

Financial highlights

The first quarter of fiscal 2020, ended on June 30, 2019, reflects continued growth in the volume of activity of our business lines.

Clients of Financing accepted a total of $2.2 billion in loans for the three-month period, compared to $2.1 billion for the same period last year. Financing's loans portfolio(1) stood at $26.4 billion as at June 30, 2019, a 2.0% increase since March 31, 2019.

Net contracts signed for Advisory Services increased in the first quarter to $7.8 million compared to $7.7 million for the same period last year. Moreover, revenues also increased totalling $7.3 million for the three-month period, 15.9% higher compared to the same period last fiscal.

Growth & Transition Capital achieved strong growth of 18.2% in the volume of acceptances for the first three months of this fiscal compared to the same period last year. Clients accepted $102.2 million in financing during the first quarter, compared to $86.5 million for the same period last year.

Venture Capital (VC) authorized investments totalling $28.6 million in the first quarter of fiscal 2020, compared to $39.4 million for the same period last year. The decrease in authorizations is due to normal volatility in VC from quarter to quarter.

Venture Capital Incentive Programs authorized investments totalling $91.0 million in the Venture Capital Catalyst Initiative.

Clients of the Cleantech Practice accepted a total of $19.7 million in subordinate financing investments during the first quarter of fiscal 2020.

The consolidated net income for the first quarter reached $223.0 million, compared to $221.0 million achieved for the same period last fiscal. The strong results in the first quarter are mainly attributable to higher net change in unrealized appreciation of invesments in VC.

In June 2019, BDC paid a dividend of $128.4 million to its shareholder, the Government of Canada.

(1) Net of allowance for expected credit losses

Effective the first quarter of 2020, BDC adopted IFRS 16, *Leases,* and applied the exemption whereby comparative information has not been restated. Refer to the Analysis of Financial Results section of the Management Discussion and Analysis for more details on the financial impact of applying IFRS 16.

BDC quarterly achievements

- New $250 million Industrial Innovation Venture Fund launched to enable technology innovation and commercialization in key Canadian industrial sectors like ag-tech, advanced manufacturing, oil and gas as well as mining tech. The Fund will invest in early to late stage firms that help create marked improvements in productivity and competitiveness across the value chains.
- Release of new inspiring videos showcasing entrepreneurs as part of its popular *Beyond Business* Web series. These videos generated over 11 million online views since the beginning of this initiative.
- Two new studies published; the first, on buying a business, found that the key success factors are a well-structured process and experience with business acquisition. 46% of entrepreneurs mentioned that acquiring another business has a positive impact on revenue growth. The second looked at the state of entrepreneurs' well-being and mental health. It was conducted in collaboration with the Canadian Mental Health Association.
- New partnership also announced with Carleton University and The Beacon Agency, supported by Export Development Canada (EDC) and BDC, to conduct a national study on exporting barriers faced by women entrepreneurs.
- BDC's Express Loan, the only app in Canada to preauthorize a loan of up to $750,000 in a single visit and less than 30 minutes, was recognized by the 2019 Mercuriades, a prestigious Quebec business award. It rewards digital innovations improving business processes, services or products. BDC is committed to developing its online presence and investing in improved mobile capabilities to make it easier and faster for entrepreneurs to obtain financing.

The Business Development Bank of Canada (BDC) is a Crown corporation wholly owned by the Government of Canada.

For 75 years and counting, BDC's purpose has been to support entrepreneurs in all industries and all stages of growth. BDC provides access to financing, both online and in-person, as well as advisory services to help Canadian businesses grow and succeed. Its investment arm, BDC Capital, offers a wide range of risk capital solutions.

Table of Contents

From time to time, we make written or oral forward-looking statements. We may make forward-looking statements in this quarterly financial report. These forward-looking statements include, but are not limited to, statements about objectives and strategies for achieving objectives, as well as statements about outlooks, plans, expectations, anticipations, estimates and intentions.

By their very nature, forward-looking statements involve numerous factors and assumptions, and they are subject to inherent risks and uncertainties, both general and specific. These uncertainties give rise to the possibility that predictions, forecasts, projections and other elements of forward-looking statements will not be achieved. A number of important factors could cause actual results to differ materially from the expectations expressed.

Management Discussion and Analysis

Context of the Quarterly Financial Report

The *Financial Administration Act* requires that all departments and parent Crown corporations prepare and make public a quarterly financial report. The Standard on Quarterly Financial Reports for Crown Corporations is issued by the Treasury Board of Canada Secretariat to provide parent Crown corporations with the form and content of the quarterly financial report under the authority of section 131.1 of the *Financial Administration Act*. There is no requirement for an audit or review of the financial statements included in the quarterly financial report. Therefore, the condensed quarterly Consolidated Financial Statements included in this report have not been audited or reviewed by an external auditor.

Risk Management

In order to fulfill its mandate while ensuring sustainability, BDC must take and manage risk. BDC's approach to risk management is based on establishing a risk governance structure, including organizational design, policies, processes and controls, to effectively manage risk in line with its risk appetite. This structure enables the establishment of a comprehensive risk management framework for risk identification, assessment and measurement, risk analytics, reporting, and monitoring. In addition, this framework is designed to ensure that risk is considered in all business activities and that risk management is an integral part of day-to-day decision-making, as well as the annual corporate planning process.

The primary means through which the risk management function reports risk is through its quarterly Integrated Risk Management (IRM) report to senior management and the Board of Directors. This report provides a comprehensive quantitative and qualitative assessment of performance against the risk appetite, profiles BDC's major risk categories, identifies significant existing and emerging risks, and provides in-depth portfolio monitoring.

Analysis of Financial Results

Analysis of financial results is provided to enable a reader to assess BDC's results of operations and financial condition for the three-month period ended June 30, 2019, compared to the corresponding period of the prior fiscal year. This analysis also includes comments about significant variances from BDC's fiscal 2020-24 Corporate Plan, when applicable.

BDC currently reports on six business segments: Financing, Advisory Services, Growth & Transition Capital, Venture Capital, Venture Capital Incentive Programs (VCIP) and Cleantech Practice.

All amounts are in Canadian dollars, unless otherwise specified, and are based on unaudited condensed quarterly Consolidated Financial Statements prepared in compliance with the Standard on Quarterly Financial Reports for Crown Corporations, as required by the *Financial Administration Act* and issued by the Treasury Board of Canada Secretariat.

This analysis should be read in conjunction with the unaudited condensed quarterly Consolidated Financial Statements included in this report.

Consolidated net income

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Financing	**129.6**	163.8
Advisory Services	**(10.8)**	(11.7)
Growth & Transition Capital	**10.0**	13.2
Venture Capital	**80.6**	36.3
Venture Capital Incentive Programs	**11.3**	20.0
Cleantech Practice	**2.3**	(0.6)
Net income	**223.0**	221.0
Net income attributable to:		
BDC's shareholder	**208.9**	219.0
Non-controlling interests	**14.1**	2.0
Net income	**223.0**	221.0

Three months ended June 30

For the quarter ended June 30, 2019, BDC's consolidated net income was $223.0 million, comprising $208.9 million attributable to BDC's shareholder and a net income of $14.1 million attributable to non-controlling interests. In comparison, BDC reported $221.0 million in consolidated net income for the same period last year, comprising $219.0 million attributable to BDC's shareholder and net income of $2.0 million attributable to non-controlling interests.

The increase in the first quarter compared to last year was mostly attributable to higher net change in unrealized appreciation of investments offset by net foreign exchange losses in Venture Capital and higher provision for expected credit losses in Financing.

Consolidated comprehensive income

($ in millions)	Three months ended June 30 F2020	F2019
Net income	**223.0**	221.0
Other comprehensive income (loss)		
Items that may be reclassified subsequently to net income		
Net change in unrealized gains (losses) on FVOCI assets	**1.6**	0.3
Net change in unrealized gains (losses) on cash flow hedges	**(0.3)**	2.2
Total items that may be reclassified subsequently to net income	**1.3**	2.5
Items that will not be reclassified to net income		
Remeasurements of net defined benefit asset or liability	**(92.8)**	64.8
Other comprehensive income (loss)	**(91.5)**	67.3
Total comprehensive income	**131.5**	288.3
Total comprehensive income attributable to:		
BDC's shareholder	**117.4**	286.3
Non-controlling interests	**14.1**	2.0
Total comprehensive income	**131.5**	288.3

Three months ended June 30

Consolidated total comprehensive income comprises net income and other comprehensive income. Other comprehensive income (OCI) is mostly affected by remeasurements of net defined benefit asset or liability, which are subject to strong volatility as a result of market fluctuations.

BDC recorded other comprehensive losses of $91.5 million for the first quarter ended June 30, 2019, compared to other comprehensive income of $67.3 million for the same period last year. The decrease in OCI for the first quarter was mainly attributable to a remeasurement loss of $92.8 million on the net defined benefit asset or liability. This loss was due to lower discount rates used to value the net defined benefit liability partially offset by higher returns on pension plan assets than forecasted.

Financing results

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Net interest income	**316.0**	296.5
Fee and other income	**5.6**	5.4
Provision for expected credit losses	**(76.5)**	(36.7)
Net change in unrealized appreciation (depreciation) of investments	**(1.4)**	-
Net foreign exchange gains (losses)	**(1.6)**	(2.8)
Net gains (losses) on other financial instruments	**(0.1)**	0.4
Income before operating and administrative expenses	**242.0**	262.8
Operating and administrative expenses	**112.4**	99.0
Net income from Financing	**129.6**	163.8

	Three months ended June 30	
As % of average portfolio	**F2020**	F2019
Net interest income	**4.6**	4.7
Fee and other income	**0.1**	0.1
Provision for expected credit losses	**(1.1)**	(0.6)
Net change in unrealized appreciation (depreciation) of investments	**-**	-
Net foreign exchange gains (losses)	**-**	-
Net gains (losses) on other financial instruments	**-**	-
Income before operating and administrative expenses	**3.6**	4.2
Operating and administrative expenses	**1.6**	1.6
Net income from Financing	**2.0**	2.6

Three months ended June 30

Net income from Financing was $129.6 million for the first quarter of fiscal 2020, compared to $163.8 million for the same period last year. The decrease in profitability in the first quarter of fiscal 2020 was mainly due to higher provision for expected credit losses, as a result of downgrading in the portfolio. This was partially offset by higher net interest income from portfolio growth. As a percentage of average portfolio, net income amounted to 2.0% for the first quarter of fiscal 2020, lower than for the same period last year.

Operating and administrative expenses for the quarter ended June 30, 2019 were $112.4 million, higher than the 99.0 million in the corresponding period last year. However, operating and administrative expenses as a percentage of average portfolio remained unchanged compared to last year at 1.6%.

Advisory Services results

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Revenue	**7.3**	6.3
Delivery expenses[1]	**4.3**	4.1
Gross operating margin	**3.0**	2.2
Operating and administrative expenses	**13.8**	13.9
Net loss from Advisory Services	**(10.8)**	(11.7)

[1] Delivery expenses are included in operating and administrative expenses in the Consolidated Statement of Income.

Three months ended June 30

The offering under Advisory Services is considered an investment in entrepreneurs. A net loss of $10.8 million was recorded for the first quarter of fiscal 2020, compared to an $11.7 million net loss recorded for the same quarter last year.

Revenue amounted to $7.3 million for the first quarter of fiscal 2020, 15.9% higher than the $6.3 million recorded last year. Gross operating margin, at $3.0 million for the quarter ended June 30, 2019, was higher than the $2.2 million recorded for the same period last year, driven mainly by higher revenues.

Operating and administrative expenses of $13.8 million for the three-month period ended June 30, 2019, were in line with those recorded for the same period of fiscal 2019.

Growth & Transition Capital results

($ in millions)	Three months ended June 30 F2020	F2019
Net revenue on investments	**26.5**	33.4
Net change in unrealized appreciation (depreciation) of investments	**(3.7)**	(9.7)
Net foreign exchange gains (losses)	**(0.4)**	0.2
Income before operating and administrative expenses	**22.4**	23.9
Operating and administrative expenses	**12.4**	10.7
Net income from Growth & Transition Capital	**10.0**	13.2
Net income attributable to:		
BDC's shareholder	**10.0**	11.7
Non-controlling interests	**-**	1.5
Net income from Growth & Transition Capital	**10.0**	13.2

As % of average portfolio	Three months ended June 30 F2020	F2019
Net revenue on investments	**9.2**	12.7
Net change in unrealized appreciation (depreciation) of investments	**(1.3)**	(3.7)
Net foreign exchange gains (losses)	**(0.1)**	0.1
Income before operating and administrative expenses	**7.8**	9.1
Operating and administrative expenses	**4.3**	4.1
Net income from Growth & Transition Capital	**3.5**	5.0
Net income attributable to:		
BDC's shareholder	**3.5**	4.4
Non-controlling interests	**-**	0.6
Net income from Growth & Transition Capital	**3.5**	5.0

Three months ended June 30

Net income totalled $10.0 million for the first quarter of fiscal 2020, compared to $13.2 million recorded for the same period last year. Results for the quarter were unfavourably affected by lower net revenue on investments. Last year results were mainly driven by an increase in net realized gains from the sale of equity investments.

Growth & Transition Capital recorded a net change in unrealized depreciation of $3.7 million in the first quarter of fiscal 2020, compared to a net change in unrealized depreciation of $9.7 million during the same period last year, as detailed below. The $3.7 million net change in unrealized depreciation for the first quarter of fiscal 2020 was mainly explained by the reversal of net fair value depreciation due to realized income of $2.7 million offset by net fair value depreciation of $6.4 million.

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Net fair value appreciation (depreciation)	**(6.4)**	(4.2)
Reversal of net fair value depreciation (appreciation) due to realized income and write-offs	**2.7**	(5.5)
Net change in unrealized appreciation (depreciation) of investments	**(3.7)**	(9.7)

Operating and administrative expenses amounted to $12.4 million for the three-month period ended June 30, 2019, higher than the $10.7 million recorded last year. The increase was mainly due to staff levels required to fully support growth.

Venture Capital results

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Net revenue (loss) on investments	**169.2**	0.5
Net change in unrealized appreciation (depreciation) of investments	**(67.2)**	29.2
Net foreign exchange gains (losses)	**(14.0)**	12.6
Income before operating and administrative expenses	**88.0**	42.3
Operating and administrative expenses	**7.4**	6.0
Net income (loss) from Venture Capital	**80.6**	36.3
Net income attributable to:		
BDC's shareholder	**66.5**	35.8
Non-controlling interests	**14.1**	0.5
Net income (loss) from Venture Capital	**80.6**	36.3

Three months ended June 30

During the first quarter of fiscal 2020, Venture Capital recorded net income of $80.6 million, compared to net income of $36.3 million for the same period last year. Results for the first quarter were positively impacted by net revenue on investments from a realized gain on the sale of one investment partially offset by net change in unrealized depreciation of investments and net foreign exchange losses.

Venture Capital recorded a net change in unrealized depreciation of investments of $67.2 million for the first quarter of fiscal 2020, compared to a net change in unrealized appreciation of $29.2 million for the same period last year, as detailed below.

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Net fair value appreciation (depreciation)	**96.9**	25.0
Reversal of fair value depreciation (appreciation) on divested investments and write-offs	**(164.1)**	4.2
Net change in unrealized appreciation (depreciation) of investments	**(67.2)**	29.2

In the first quarter of fiscal 2020, net foreign exchange losses on investments of $14.0 million were recorded due to foreign exchange fluctuations on the portfolio in U.S. dollars compared to $12.6 million in gains recorded for the same period last year due to a depreciation in the U.S. dollar.

Operating and administrative expenses were $7.4 million, $1.4 million higher than those recorded for the same period of fiscal 2019 due to management fees associated with the co-creation of two private funds.

Venture Capital Incentive Programs results

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Net revenue (loss) on investments	**0.1**	0.1
Net change in unrealized appreciation (depreciation) of investments	**11.9**	20.2
Net foreign exchange gains (losses)	**(0.2)**	0.1
Income (loss) before operating and administrative expenses	**11.8**	20.4
Operating and administrative expenses	**0.5**	0.4
Net income (loss) from Venture Capital Incentive Programs	**11.3**	20.0

Three months ended June 30

During the first quarter of fiscal 2020, Venture Capital Incentive Programs (VCIP) recorded net income of $11.3 million, compared to a net income of $20.0 million for the same period last year.

Strong fiscal 2019 results were driven by a higher net change in unrealized appreciation of Venture Capital Action Plan underlying funds compared to the first quarter of fiscal 2020.

Operating and administrative expenses of $0.5 million for the three-month period ended June 30, 2019 were in line with those recorded for the same periods of fiscal 2019.

Cleantech Practice results

	Three months ended June 30	
($ in millions)	**F2020**	F2019
Net revenue on investments	**1.2**	0.2
Net change in unrealized appreciation (depreciation) of investments	**2.0**	-
Net foreign exchange gains (losses)	**0.1**	-
Income before operating and administrative expenses	**3.3**	0.2
Operating and administrative expenses	**1.0**	0.8
Net income from Cleantech Practice	**2.3**	(0.6)

Three months ended June 30

Cleantech Practice reported net income of $2.3 million for the first quarter of fiscal 2020.

The Cleantech Practice portfolio as at June 30, 2019 stood at $91.2 million, an increase of $33.4 million from March 31, 2019.

Consolidated Statement of Financial Position and Consolidated Statement of Cash Flows

Effective the first quarter of 2020, BDC adopted IFRS 16, *Leases* and applied the exemption whereby comparative information has not been restated. The financial impact of applying the new standard resulted in the recognition of a right-of-use asset of approximately $116.0 million and the recognition of a lease liability of approximately $123.0 million. Refer to Note 4 to the financial statements for more information on the transition to IFRS 16.

As at June 30, 2019, total BDC assets amounted to $31.4 billion, an increase of $0.7 billion from March 31, 2019, largely due to the $0.5 billion increase in our net loans portfolio.

At $26.4 billion, the loans portfolio represented BDC's largest asset ($27.1 billion in gross portfolio less a $0.7 billion allowance for expected credit losses). The gross loans portfolio grew by 2.1% over the quarter ended June 30, 2019, reflecting an increase in the level of activity.

BDC's investment portfolios, which include the subordinate financing and venture capital portfolios, stood at $3.2 billion, same as at March 31, 2019. The asset-backed securities portfolio stood at $754.9 million, compared to $700.3 million as at March 31, 2019.

As at June 30, 2019, the fair value of derivative assets was $20.4 million and the fair value of derivative liabilities was $4.8 million. Net derivative fair value increased $11.2 million since March 31, 2019.

As at June 30, 2019, BDC recorded a net defined benefit liability of $358.4 million for the registered pension plan and the other plans. This represented an increase of $96.6 million, compared to the total net defined benefit liability as at March 31, 2019, primarily as a result of remeasurement losses recorded in the first three months of fiscal 2020. Refer to page 8 of this report for further information on remeasurements of net defined benefit asset or liability.

BDC holds cash and cash equivalents in accordance with its Treasury Risk Policy. BDC liquidities, which ensure funds are available to meet its cash outflows, totalled $692.2 million as at June 30, 2019, compared to $704.0 million as at March 31, 2019. For the three-month period ended June 30, 2019, operating activities used $379.3 million, mainly to support the growth of the loans portfolio. Cash flows used by investing activities amounted to $0.1 million, reflecting net disbursements of asset-backed securities and subordinate financing investments, in addition to net proceeds on the sale of venture capital investments. Financing activities provided $367.6 million in cash flow, mainly as a result of the issuance of long-term notes.

As at June 30, 2019, BDC funded its portfolios and liquidities with borrowings of $22.9 billion and total equity of $7.8 billion. Borrowings comprised $20.8 billion in short-term notes and $2.1 billion in long-term notes.

Capital adequacy

BDC's capital management framework is based on its Internal Capital Adequacy Assessment Process (ICAAP). To assess its capital adequacy, BDC monitors its capital status regularly by comparing its available capital to its capital demand. A key measure for assessing the adequacy of BDC's capital status is BDC's internal capital ratio.

BDC's internal capital ratio stood at 137% as at June 30, 2019, exceeding its target capital ratio of 134%, compared to 136% as at March 31, 2019.

Consolidated Financial Statements

(unaudited, in thousands of Canadian dollars)

Management's Responsibility for Financial Information

Management is responsible for the preparation and fair presentation of these condensed quarterly Consolidated Financial Statements in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations, and for such internal controls as management determines are necessary to enable the preparation of condensed quarterly Consolidated Financial Statements that are free from material misstatement. Management is also responsible for ensuring all other information in this quarterly financial report is consistent, where appropriate, with the quarterly Consolidated Financial Statements.

Based on our knowledge, these unaudited condensed quarterly Consolidated Financial Statements present fairly, in all material respects, the financial position, results of operations and cash flows of the corporation, as at the date of and for the periods presented in the condensed quarterly Consolidated Financial Statements.

Michael Denham
President and Chief Executive Officer

Stefano Lucarelli, CPA, CA
Executive Vice President and Chief Financial Officer

Montreal, Canada
July 29, 2019

Consolidated Statement of Financial Position

(unaudited)

(in thousands of Canadian dollars)	Notes	June 30, 2019	March 31, 2019
ASSETS			
Cash and cash equivalents		**692,194**	703,980
Derivative assets		**20,403**	10,342
Loans			
Loans, gross carrying amount	7	**27,113,458**	26,545,464
Less: allowance for expected credit losses	7	**(670,823)**	(629,242)
Loans, net of allowance for expected credit losses		**26,442,635**	25,916,222
Investments			
Asset-backed securities	8	**754,873**	700,343
Subordinate financing investments	9	**1,231,264**	1,152,182
Venture capital investments	10	**1,981,531**	2,027,778
Total investments		**3,967,668**	3,880,303
Property and equipment		**64,140**	60,030
Intangible assets		**39,050**	38,935
Right-of-use-assets		**115,011**	-
Net defined benefit asset		**-**	20,483
Other assets		**24,587**	26,159
Total assets		**31,365,688**	30,656,454
LIABILITIES AND EQUITY			
Liabilities			
Accounts payable and accrued liabilities		**148,463**	141,412
Derivative liabilities		**4,807**	5,940
Borrowings			
Short-term notes		**20,801,631**	20,951,914
Long-term notes		**2,095,984**	1,442,650
Total borrowings		**22,897,615**	22,394,564
Lease Liabilities			
Short-term lease liabilities		**11,864**	-
Long-term lease liabilities		**110,353**	-
Total lease liabilities		**122,217**	-
Net defined benefit liability		**358,369**	282,206
Other liabilities		**75,472**	76,572
Total liabilities		**23,606,943**	22,900,694
Equity			
Share capital	11	**2,602,900**	2,602,900
Contributed surplus		**27,778**	27,778
Retained earnings		**5,063,767**	5,076,074
Accumulated other comprehensive income		**8,707**	7,373
Equity attributable to BDC's shareholder		**7,703,152**	7,714,125
Non-controlling interests		**55,593**	41,635
Total equity		**7,758,745**	7,755,760
Total liabilities and equity		**31,365,688**	30,656,454

Guarantees (Note 13)

Commitments (Notes 7, 8, 9, and 10)

The accompanying notes are an integral part of these Consolidated Financial Statements.

Consolidated Statement of Income

(unaudited)

(in thousands of Canadian dollars)	Three months ended June 30 2019	2018
Interest income	**431,522**	373,247
Interest expense	**92,165**	56,457
Net interest income	**339,357**	316,790
Net realized gains (losses) on investments	**167,831**	6,720
Revenue from Advisory Services	**7,312**	6,276
Fee and other income	**11,261**	12,517
Net revenue	**525,761**	342,303
Provision for expected credit losses	**(76,509)**	(36,709)
Net change in unrealized appreciation (depreciation) of investments	**(58,491)**	39,792
Net foreign exchange gains (losses)	**(15,965)**	10,035
Net gains (losses) on other financial instruments	**(61)**	456
Income before operating and administrative expenses	**374,735**	355,877
Salaries and benefits	**106,475**	98,761
Premises and equipment	**10,840**	10,864
Other expenses	**34,457**	25,242
Operating and administrative expenses	**151,772**	134,867
Net income	**222,963**	221,010
Net income attributable to:		
BDC's shareholder	**208,930**	218,978
Non-controlling interests	**14,033**	2,032
Net income	**222,963**	221,010

The accompanying notes are an integral part of these Consolidated Financial Statements, and Note 12 provides additional information on segmented net income.

Consolidated Statement of Comprehensive Income

(unaudited)

(in thousands of Canadian dollars)	Three months ended June 30 2019	2018
Net income	**222,963**	221,010
Other comprehensive income (loss)		
Items that may be reclassified subsequently to net income		
Net change in unrealized gains (losses) on fair value through other comprehensive income assets	**1,630**	263
Net unrealized gains (losses) on cash flow hedges	**-**	2,473
Reclassification to net income of losses (gains) on cash flow hedges	**(296)**	(278)
Net change in unrealized gains (losses) on cash flow hedges	**(296)**	2,195
Total items that may be reclassified subsequently to net income	**1,334**	2,458
Items that will not be reclassified to net income		
Remeasurements of net defined benefit asset or liability	**(92,837)**	64,838
Other comprehensive income (loss)	**(91,503)**	67,296
Total comprehensive income	**131,460**	288,306
Total comprehensive income attributable to:		
BDC's shareholder	**117,427**	286,274
Non-controlling interests	**14,033**	2,032
Total comprehensive income	**131,460**	288,306

The accompanying notes are an integral part of these Consolidated Financial Statements.

Consolidated Statement of Changes in Equity

For the three months ended June 30
(unaudited)

(in thousands of Canadian dollars)	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income (loss): FVOCI assets [(1)]	Accumulated other comprehensive income (loss): Cash flow hedges	Accumulated other comprehensive income (loss): Total	Equity attributable to BDC's shareholder	Non-controlling interests	Total equity
Balance as at March 31, 2019	**2,602,900**	**27,778**	**5,076,074**	**2,751**	**4,622**	**7,373**	**7,714,125**	**41,635**	**7,755,760**
Total comprehensive income									
Net income			**208,930**				**208,930**	**14,033**	**222,963**
Other comprehensive income (loss)									
Net change in unrealized gains (losses) on fair value through other comprehensive income assets				**1,630**		**1,630**	**1,630**		**1,630**
Net change in unrealized gains (losses) on cash flow hedges					**(296)**	**(296)**	**(296)**		**(296)**
Remeasurements of net defined benefit asset or liability			**(92,837)**				**(92,837)**		**(92,837)**
Other comprehensive income (loss)	**-**	**-**	**(92,837)**	**1,630**	**(296)**	**1,334**	**(91,503)**	**-**	**(91,503)**
Total comprehensive income	**-**	**-**	**116,093**	**1,630**	**(296)**	**1,334**	**117,427**	**14,033**	**131,460**
Dividends on common shares			**(128,400)**				**(128,400)**		**(128,400)**
Distributions to non-controlling interests								**(75)**	**(75)**
Transactions with owner, recorded directly in equity	**-**	**-**	**(128,400)**	**-**	**-**	**-**	**(128,400)**	**(75)**	**(128,475)**
Balance as at June 30, 2019	**2,602,900**	**27,778**	**5,063,767**	**4,381**	**4,326**	**8,707**	**7,703,152**	**55,593**	**7,758,745**

(in thousands of Canadian dollars)	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income (loss): FVOCI assets [(1)]	Accumulated other comprehensive income (loss): Cash flow hedges	Accumulated other comprehensive income (loss): Total	Equity attributable to BDC's shareholder	Non-controlling interests	Total equity
Balance as at March 31, 2018	2,477,900	27,778	4,211,785	(4,276)	3,285	(991)	6,716,472	42,731	6,759,203
Impact of adopting IFRS 9 on April 1, 2018			131,750				131,750		131,750
Opening balance as at April 1, 2018	2,477,900	27,778	4,343,535	(4,276)	3,285	(991)	6,848,222	42,731	6,890,953
Total comprehensive income									
Net income			218,978				218,978	2,032	221,010
Other comprehensive income (loss)									
Net change in unrealized gains (losses) on fair value through other comprehensive income assets				263		263	263		263
Net change in unrealized gains (losses) on cash flow hedges					2,195	2,195	2,195		2,195
Remeasurements of net defined benefit asset or liability			64,838				64,838		64,838
Other comprehensive income (loss)	-	-	64,838	263	2,195	2,458	67,296	-	67,296
Total comprehensive income	-	-	283,816	263	2,195	2,458	286,274	2,032	288,306
Dividends on common shares			(69,700)				(69,700)		(69,700)
Distributions to non-controlling interests								(6,116)	(6,116)
Transactions with owner, recorded directly in equity	-	-	(69,700)	-	-	-	(69,700)	(6,116)	(75,816)
Balance as at June 30, 2018	2,477,900	27,778	4,557,651	(4,013)	5,480	1,467	7,064,796	38,647	7,103,443

(1) Fair value through other comprehensive income assets

The accompanying notes are an integral part of these Consolidated Financial Statements.

Consolidated Statement of Cash Flows

(unaudited)

(in thousands of Canadian dollars)	Three months ended June 30 2019	2018
Operating activities		
Net income	**222,963**	221,010
Adjustments to determine net cash flows		
Interest income	**(431,522)**	(373,247)
Interest expense	**91,677**	56,457
Interest on lease liabilities	**488**	-
Net realized losses (gains) on investments	**(167,831)**	(6,720)
Provision for expected credit losses	**76,509**	36,709
Net change in unrealized depreciation (appreciation) of investments	**58,491**	(39,792)
Net unrealized foreign exchange losses (gains)	**14,355**	(16,845)
Net unrealized losses (gains) on other financial instruments	**357**	797
Defined benefits funding below (in excess of) amounts expensed	**3,809**	1,204
Depreciation of property and equipment, and amortization of intangible assets	**4,610**	4,756
Depreciation of right-of-use assets	**3,645**	-
Other	**(2,701)**	(10,687)
Interest expense paid	**(88,555)**	(54,252)
Interest income received	**423,716**	365,390
Changes in operating assets and liabilities		
Net change in loans	**(603,797)**	(628,937)
Net change in accounts payable and accrued liabilities	**7,051**	8,770
Net change in other assets and other liabilities	**7,441**	(1,544)
Net cash flows provided (used) by operating activities	**(379,294)**	(436,931)
Investing activities		
Disbursements for asset-backed securities	**(129,961)**	(116,171)
Repayments and proceeds on sale of asset-backed securities	**77,041**	54,828
Disbursements for subordinate financing investments	**(144,358)**	(73,154)
Repayments of subordinate financing investments	**59,691**	65,101
Disbursements for venture capital investments	**(56,218)**	(76,303)
Proceeds on sale of venture capital investments	**202,518**	44,197
Acquisition of property and equipment	**(6,343)**	(3,259)
Acquisition of intangible assets	**(2,492)**	(3,125)
Net cash flows provided (used) by investing activities	**(122)**	(107,886)
Financing activities		
Net change in short-term notes	**(150,000)**	125,029
Issue of long-term notes	**650,000**	495,000
Distributions to non-controlling interests	**(75)**	(6,116)
Dividends paid on common shares	**(128,400)**	(69,700)
Payment of lease liabilities	**(3,895)**	-
Net cash flows provided (used) by financing activities	**367,630**	544,213
Net increase (decrease) in cash and cash equivalents	**(11,786)**	(604)
Cash and cash equivalents at beginning of period	**703,980**	672,870
Cash and cash equivalents at end of period	**692,194**	672,266

The accompanying notes are an integral part of these Consolidated Financial Statements.

Notes to the Consolidated Financial Statements

(unaudited in thousands of Canadian dollars)

1.

BDC general description

The Business Development Bank of Canada is a Crown corporation that was established by an Act of Parliament on December 20, 1974, as the Federal Business Development Bank and continued under its current name by an Act of Parliament that was enacted on July 13, 1995. The Business Development Bank of Canada is incorporated in Canada and wholly owned by the Government of Canada.

The objectives of the Business Development Bank of Canada and its subsidiaries (together, BDC) are to promote and assist in the establishment and development of business enterprises in Canada, with a focus on small and medium-sized enterprises, by providing a range of complementary lending, investment and advisory services. BDC offers Canadian companies services tailored to meet their current needs while earning an appropriate return on equity, which is used to further BDC's activities. BDC does not receive appropriations from the Government of Canada.

BDC is accountable for its affairs to Parliament through the Minister of Small Business and Export Promotion.

2.

Basis of preparation

BDC's condensed quarterly Consolidated Financial Statements are in compliance with the Standard on Quarterly Financial Reports for Crown Corporations, as required by the *Financial Administration Act* and issued by the Treasury Board of Canada Secretariat.

BDC's condensed quarterly Consolidated Financial Statements follow the same basis of preparation as our audited Consolidated Financial Statements for the year ended March 31, 2019, except for changes resulting from the adoption of *IFRS 16, Leases,* on April 1, 2019. Comparative information for the year ended March 31, 2019 has not been restated. They should be read in conjunction with the audited Consolidated Financial Statements for the year ended March 31, 2019 and the accompanying notes as set out on page 62 to 124 of BDC's 2019 Annual Report.

The condensed quarterly Consolidated Financial Statements have also been prepared in accordance with the accounting policies BDC expects to use in its annual Consolidated Financial Statements for the year ending March 31, 2020. If BDC changes the application of these policies, it may result in a restatement of these condensed quarterly Consolidated Financial Statements.

The condensed quarterly Consolidated Financial Statements were approved for issue by the Board of Directors on July 29, 2019.

3.

Significant accounting policies

BDC's condensed quarterly Consolidated Financial Statements follow the same accounting policies as our audited Consolidated Financial Statements for the year ended March 31, 2019, except for changes resulting from the adoption of *IFRS 16, Leases,* on April 1, 2019, as set out below. These policies have been consistently applied to all periods presented in these condensed quarterly Consolidated Financial Statements and have been applied consistently by all entities consolidated by BDC.

These condensed quarterly Consolidated Financial Statements must be read in conjunction with BDC's 2019 Annual Report and the accompanying notes, as set out on pages 62 to 124 of our 2019 Annual Report.

4.

Adoption of IFRS 16

On January 13, 2016, the IASB issued a new standard, IFRS 16, *Leases*, which supersedes IAS 17, *Leases* and related interpretations. The new standard is effective for annual periods beginning on or after January 1, 2019, which for BDC is April 1, 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both the lessee and the lessor. The standard provides a single lessee accounting model requiring lessees to recognize assets and liabilities for all leases, unless the lease term is 12 months or less, or if the underlying asset has a low value. For lessors, the new standard does not provide any significant changes other than increased disclosure requirements. BDC has elected to apply the following transition reliefs and practical expedients:

- Existing contracts at the date of transition will not be reassessed to determine whether they are, or contain, a lease under IFRS 16.
- Follow the modified retrospective approach under which a lessee does not restate comparative information, using the option where the right-of-use asset is equal to the lease liability, less an adjustment for prepaids and accrued payments.

The adoption of IFRS 16 resulted in the recognition of a right-of-use asset of approximately $116 million and a lease liability of approximately $123 million.

5.
Significant accounting judgements, estimates and assumptions

Preparation of the Consolidated Financial Statements requires management to make judgements and use estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

Significant changes in the underlying assumptions could result in significant changes to these estimates. Consequently, management reviews these assumptions regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected.

For information about the significant judgements, estimates and assumptions that have the most significant effect on the amounts recognized in the condensed quarterly Consolidated Financial Statements, refer to page 80 of our 2019 Annual Report.

6.
Fair value of financial instruments

All financial instruments measured at fair value must be categorized into one of three hierarchy levels for disclosure purposes. Each level is based on the observability of the inputs used to measure the fair value of assets and liabilities, and is defined below:

- Level 1—fair values based on quoted prices (unadjusted) observed in active markets for identical assets or liabilities
- Level 2—fair values based on inputs other than quoted prices in active markets that are either directly or indirectly observable
- Level 3—fair values based on valuation techniques with one or more significant unobservable market inputs

There have been no transfers between Level 1 and Level 2 or between Level 2 and Level 3 in the reporting periods. BDC's policy is to recognize transfers between Level 1 and Level 3 when private investments become publicly traded or public investments become private investments during the reporting periods.

(unaudited, in thousands of Canadian dollars)

The following tables present financial instruments carried at fair value categorized by hierarchy levels.

	Fair value measurements using			June 30, 2019
	Level 1	**Level 2**	**Level 3**	**Total fair value**
Assets				
Derivative assets		**20,403**		**20,403**
Asset-backed securities		**754,873**		**754,873**
Subordinate financing investments	**9,333**		**1,221,931**	**1,231,264**
Venture capital investments	**137,188**		**1,844,343**	**1,981,531**
	146,521	**775,276**	**3,066,274**	**3,988,071**
Liabilities				
Derivative liabilities		**4,807**		**4,807**
Long-term notes designated as fair value through profit or loss		**137,407**		**137,407**
	-	**142,214**	**-**	**142,214**

	Fair value measurements using			March 31, 2019
	Level 1	Level 2	Level 3	Total fair value
Assets				
Derivative assets		10,342		10,342
Asset-backed securities		700,343		700,343
Subordinate financing investments	7,423		1,144,759	1,152,182
Venture capital investments	236,660		1,791,118	2,027,778
	244,083	710,685	2,935,877	3,890,645
Liabilities				
Derivative liabilities		5,940		5,940
Long-term notes designated as fair value through profit or loss		136,028		136,028
	-	141,968	-	141,968

(unaudited, in thousands of Canadian dollars)

The following tables present the changes in fair value measurement for financial instruments included in level 3 of the fair value hierarchy.

	Subordinate financing investments	Venture capital investments	June 30, 2019 Total
Fair value as at April 1, 2019	**1,144,759**	**1,791,118**	**2,935,877**
Net realized gains (losses) on investments	**(320)**	**607**	**287**
Net change in unrealized appreciation (depreciation) of investments	**(5,157)**	**55,258**	**50,101**
Net unrealized foreign exchange gains (losses) on investments	**-**	**(10,939)**	**(10,939)**
Disbursements for investments	**144,358**	**52,111**	**196,469**
Repayments of investments and other	**(61,709)**	**(22,946)**	**(84,655)**
Transfers from level 1 to level 3	**-**	**8,312**	**8,312**
Transfers from level 3 to level 1	**-**	**(29,178)**	**(29,178)**
Fair value as at June 30, 2019	**1,221,931**	**1,844,343**	**3,066,274**

	Subordinate financing investments	Venture capital investments	March 31, 2019 Total
Fair value as at April 1, 2018	1,050,452	1,513,777	2,564,229
Net realized gains (losses) on investments	14,594	19,463	34,057
Net change in unrealized appreciation (depreciation) of investments	(8,787)	154,130	145,343
Net unrealized foreign exchange gains (losses) on investments	-	18,696	18,696
Disbursements for investments	385,376	206,186	591,562
Repayments of investments and other	(296,876)	(121,004)	(417,880)
Transfers from level 3 to level 1	-	(130)	(130)
Fair value as at March 31, 2019	1,144,759	1,791,118	2,935,877

(unaudited, in thousands of Canadian dollars)

7.
Loans

The following tables summarize loans outstanding by contractual maturity date.

	Within 1 year	1 to 5 years	Over 5 years	Total gross carrying amount	Allowance for expected credit losses	Total net carrying amount
Performing	**485,856**	**2,923,268**	**22,818,312**	**26,227,436**	**(310,659)**	**25,916,777**
Impaired	**26,655**	**140,316**	**719,051**	**886,022**	**(360,164)**	**525,858**
Loans as at June 30, 2019	**512,511**	**3,063,584**	**23,537,363**	**27,113,458**	**(670,823)**	**26,442,635**

	Within 1 year	1 to 5 years	Over 5 years	Total gross carrying amount	Allowance for expected credit losses	Total net carrying amount
Performing	461,618	2,929,543	22,271,524	25,662,685	(290,507)	25,372,178
Impaired	27,980	130,559	724,240	882,779	(338,735)	544,044
Loans as at March 31, 2019	489,598	3,060,102	22,995,764	26,545,464	(629,242)	25,916,222

The following table shows a reconciliation from the opening to the closing balance of the allowance for expected credit losses.

				June 30, 2019
	Allowance for expected credit losses			
	Stage 1	**Stage 2**	**Stage 3**	**Total**
Balance as at April 1, 2019	**106,880**	**183,627**	**338,735**	**629,242**
Provision for credit losses				
Transfer to Stage 1[1]	**16,740**	**(15,587)**	**(1,153)**	**-**
Transfer to Stage 2[1]	**(9,725)**	**13,309**	**(3,584)**	**-**
Transfer to Stage 3[1]	**(388)**	**(9,065)**	**9,453**	**-**
Net remeasurement of allowance for expected credit losses[2]	**(15,649)**	**23,905**	**51,323**	**59,579**
Financial assets that have been fully repaid	**(3,126)**	**(3,947)**	**(8,876)**	**(15,949)**
New financial assets originated	**19,672**	**4,119**	**-**	**23,791**
Write-offs	**-**	**-**	**(30,262)**	**(30,262)**
Recoveries	**-**	**-**	**4,605**	**4,605**
Foreign exchange and other movements	**(19)**	**(87)**	**(77)**	**(183)**
Balance as at June 30, 2019	**114,385**	**196,274**	**360,164**	**670,823**

				March 31, 2019
	Allowance for expected credit losses			
	Stage 1	Stage 2	Stage 3	Total
Balance as at April 1, 2018	110,259	147,304	314,884	572,447
Provision for credit losses				
Transfer to Stage 1[1]	66,972	(64,383)	(2,589)	-
Transfer to Stage 2[1]	(42,875)	77,483	(34,608)	-
Transfer to Stage 3[1]	(1,663)	(32,062)	33,725	-
Net remeasurement of allowance for expected credit losses[2]	(86,647)	59,420	163,910	136,683
Financial assets that have been fully repaid	(11,502)	(19,702)	(37,108)	(68,312)
New financial assets originated	72,440	15,351	-	87,791
Write-offs	-	-	(119,061)	(119,061)
Recoveries	-	-	15,863	15,863
Foreign exchange and other movements	(104)	216	3,719	3,831
Balance as at March 31, 2019	106,880	183,627	338,735	629,242

(1) Provides the cumulative movement from the previous month allowance for expected credit losses due to changes in stages prior to remeasurements.
(2) Explains the movement in the allowance for expected credit losses attributable to changes in the gross carrying amount and credit risk of existing loans, changes to inputs and assumptions and partial repayments.

(unaudited, in thousands of Canadian dollars)

Concentrations of total loans outstanding and undisbursed commitments

Concentrations of the total loans outstanding and undisbursed amounts of authorized loans, by province and territory and by industry sector, are set out in the tables below.

Undisbursed amounts of authorized loans were $3,404,246 as at June 30, 2019 ($1,165,783 fixed rate; $2,238,463 floating rate). The weighted average effective interest rate was 5.3% on loan commitments (5.4% as at March 31, 2019).

	June 30, 2019		March 31, 2019	
Geographic distribution	**Outstanding**	**Commitments**	Outstanding	Commitments
Newfoundland and Labrador	**882,671**	**62,609**	872,253	64,505
Prince Edward Island	**78,788**	**3,067**	76,710	742
Nova Scotia	**645,050**	**118,823**	611,653	84,699
New Brunswick	**504,274**	**46,053**	503,653	56,362
Quebec	**8,493,185**	**904,465**	8,391,225	871,593
Ontario	**7,448,708**	**1,006,652**	7,274,249	1,041,457
Manitoba	**842,801**	**78,621**	809,126	77,695
Saskatchewan	**803,711**	**45,289**	805,488	44,786
Alberta	**3,879,720**	**575,212**	3,794,416	607,375
British Columbia	**3,370,573**	**541,796**	3,248,568	524,922
Yukon	**116,368**	**12,011**	108,785	16,102
Northwest Territories and Nunavut	**47,609**	**9,648**	49,338	8,022
Total loans outstanding	**27,113,458**	**3,404,246**	26,545,464	3,398,260

	June 30, 2019		March 31, 2019	
Industry sector	**Outstanding**	**Commitments**	Outstanding	Commitments
Manufacturing	**6,199,196**	**891,485**	6,172,012	855,002
Wholesale and retail trade	**4,985,294**	**560,708**	4,925,716	527,819
Service industries	**3,894,791**	**426,794**	3,818,955	465,564
Tourism	**3,285,794**	**369,417**	3,213,509	404,885
Commercial properties	**2,990,163**	**198,748**	2,894,525	176,480
Construction	**2,135,506**	**265,880**	2,031,354	286,689
Transportation and storage	**1,587,320**	**225,322**	1,550,291	201,925
Resources	**1,129,747**	**263,953**	1,062,907	279,786
Other	**905,647**	**201,939**	876,195	200,110
Total loans outstanding	**27,113,458**	**3,404,246**	26,545,464	3,398,260

(unaudited, in thousands of Canadian dollars)

The following table shows a reconciliation from the opening to the closing balance of the allowance for expected credit losses on commitments, which is included in other liabilities on the Consolidated Statement of Financial Position.

				June 30, 2019
	Allowance for credit losses on commitments			
	Stage 1	**Stage 2**	**Stage 3**	**Total**
Balance as at April 1, 2019	**17,984**	**4,481**	**-**	**22,465**
Net remeasurement of the allowance for expected credit losses	**(459)**	**5,635**	**-**	**5,176**
Net increase (decrease) in commitments	**1,313**	**(2,602)**	**-**	**(1,289)**
Foreign exchange and other movements	**(1)**	**(1)**	**-**	**(2)**
Balance as at June 30, 2019	**18,837**	**7,513**	**-**	**26,350**

				March 31, 2019
	Allowance for credit losses on commitments			
	Stage 1	Stage 2	Stage 3	Total
Balance as at April 1, 2018	16,320	5,367	-	21,687
Net remeasurement of the allowance for expected credit losses	(2,371)	8,786	-	6,415
Net increase (decrease) in commitments	4,044	(9,689)	-	(5,645)
Foreign exchange and other movements	(9)	17	-	8
Balance as at March 31, 2019	17,984	4,481	-	22,465

8.

Asset-backed securities

The following table summarizes asset-backed securities (“ABS”) by classification of financial instruments. No ABS were impaired as at June 30, 2019 or March 31, 2019. No allowance for expected credit losses was recorded for disbursed and undisbursed ABS at fair value through other comprehensive income as at June 30, 2019 or March 31, 2019.

	June 30, 2019	March 31, 2019
Fair value through other comprehensive income		
Principal amount	**740,771**	688,049
Cumulative fair value appreciation (depreciation)	**4,380**	2,751
Carrying value	**745,151**	690,800
Yield	**2.68%**	2.66%
Fair value through profit or loss		
Principal amount	**9,590**	9,450
Cumulative fair value appreciation (depreciation)	**132**	93
Carrying value	**9,722**	9,543
Yield	**7.79%**	7.86%
Asset-backed securities	**754,873**	700,343

Undisbursed amounts of authorized ABS were $243,000 as at June 30, 2019 ($299,000 as at March 31, 2019).

(unaudited, in thousands of Canadian dollars)

9.
Subordinate financing investments

BDC maintains a medium- to high-risk portfolio of subordinate financing investments. The following table summarizes outstanding subordinate financing investments by their contractual maturity date.

	Within 1 year	1 to 5 years	Over 5 years	Total cost	Total fair value
As at June 30, 2019	**160,438**	**703,198**	**419,559**	**1,283,195**	**1,231,264**
As at March 31, 2019	157,105	686,162	357,600	1,200,867	1,152,182

Subordinate financing investments have subordinate status in relationship to the other debt issued by a company.

Concentrations of subordinate financing investments and commitments

The concentrations of subordinate financing investments and undisbursed amounts of authorized subordinate financing investments, by geographic and industry distribution, are set out in the tables below.

Undisbursed amounts of authorized investments totalled $203,899 as at June 30, 2019 ($135,437 fixed rate; $68,462 floating rate). The weighted average effective interest rate was 8.9% on subordinate financing commitments (9.0% as at March 31, 2019), excluding non-interest return.

			June 30, 2019			March 31, 2019
Industry sector	**Fair value**	**Cost**	**Commitments**	Fair value	Cost	Commitments
Manufacturing	**437,439**	**453,649**	**62,380**	389,911	409,767	90,817
Service industries	**336,031**	**340,869**	**66,654**	316,625	320,662	43,472
Wholesale and retail trade	**197,211**	**214,733**	**24,485**	187,763	200,700	38,235
Information industries	**68,473**	**69,352**	**17,175**	65,332	66,343	10,575
Construction	**59,807**	**62,361**	**2,500**	57,165	58,698	10,000
Resources	**44,451**	**62,316**	**17,350**	40,387	58,791	350
Transportation and storage	**40,113**	**43,240**	**7,700**	44,859	48,042	3,450
Tourism	**11,208**	**11,141**	**4,655**	11,647	11,625	4,167
Educational services	**6,106**	**6,027**	**1,000**	6,466	6,386	-
Commercial properties	**661**	**604**	**-**	1,791	1,734	-
Other	**29,764**	**18,903**	**-**	30,236	18,119	-
Subordinate financing investments	**1,231,264**	**1,283,195**	**203,899**	1,152,182	1,200,867	201,066

(unaudited, in thousands of Canadian dollars)

10.

Venture capital investments

Through its Venture Capital (VC), Venture Capital Incentive Programs (VCIP) and Cleantech Practice segments, BDC maintains a high-risk portfolio of venture capital investments.

VC is focused on early-stage and fast-growing technology companies having promising positions in their respective marketplaces and strong growth potential. VCIP comprises two federal government initiatives: Venture Capital Action Plan (VCAP) and Venture Capital Catalyst Initiative (VCCI).

Venture Capital Action Plan is a federal government initiative to invest $390 million to increase private sector venture capital financing for high-potential, innovative Canadian businesses.

Venture Capital Action Plan invests primarily in early-stage and mid-stage venture capital funds, and directly in companies across Canada. Venture Capital Action Plan supports the creation of large private sector-led funds of funds and also assists existing high-performing funds in partnership with institutional investors, corporate strategic investors and interested provinces.

Venture Capital Catalyst Initiative (VCCI) is also a government-sponsored initiative whereby $450 million is made available through BDC over three years to provide late-stage venture capital to support the growth of innovative start-ups.

Cleantech Practice will deploy $600 million entrusted by the federal government in debt and equity transactions to help build globally competitive Canadian cleantech firms and a commercially sustainable cleantech industry.

All venture capital investments, which are held for a longer term, are non-current assets.

The following table presents a summary of the venture capital investments portfolio, and undisbursed amounts of authorized investments, by type of investment and segment.

			June 30, 2019			March 31, 2019
Investment type	**Fair value**	**Cost**	**Commitments**	Fair value	Cost	Commitments
Direct investments						
Venture Capital	**820,141**	**608,408**	**6,483**	906,780	603,198	13,275
Funds [1]						
Venture Capital	**684,878**	**432,290**	**369,937**	659,447	418,244	382,140
Venture Capiltal Action Plan	**473,940**	**369,164**	**22,162**	461,547	368,694	22,761
Venture Capital Catalyst Initiative	**2,572**	**2,762**	**386,467**	4	4	298,265
Venture Capital Incentive Programs	**476,512**	**371,926**	**408,629**	461,551	368,698	321,026
Cleantech Practice	**-**	**-**	**39,642**	-	-	40,024
	1,161,390	**804,216**	**818,208**	1,120,998	786,942	743,190
Venture capital investments	**1,981,531**	**1,412,624**	**824,691**	2,027,778	1,390,140	756,465

[1] As at June 30, 2019, BDC has invested in 77 funds through its VC segment, 19 funds through its VCIP segment and 2 funds through its Cleantech Practice segment (76, 17 and 2 funds, respectively, as at March 31, 2019).

(unaudited, in thousands of Canadian dollars)

Concentrations of total venture capital investments and commitments

The concentration by industry sector of direct investments are listed below.

			June 30, 2019			March 31, 2019
Industry sector	**Fair value**	**Cost**	**Commitments**	Fair value	Cost	Commitments
Information technology	**390,861**	**273,706**	**3,733**	364,372	263,658	8,338
Biotechnology and pharmacology	**157,937**	**79,929**	**-**	278,487	87,102	-
Industrial	**68,406**	**24,505**	**-**	69,458	24,505	-
Communications	**62,551**	**60,088**	**500**	61,974	58,973	607
Electronics	**50,193**	**56,368**	**1,192**	49,789	55,818	3,252
Medical and health	**26,145**	**56,852**	**1,058**	26,424	56,852	1,078
Energy	**23,167**	**37,240**	**-**	22,651	36,570	-
Other	**40,881**	**19,720**	**-**	33,625	19,720	-
Total direct investments	**820,141**	**608,408**	**6,483**	906,780	603,198	13,275

11.

Share capital

An unlimited number of common shares, having a par value of $100 each, is authorized. As at June 30, 2019, there were 26,029,000 common shares outstanding (26,029,000 as at March 31, 2019).

On July 19, 2019, BDC issued 4,620,000 common shares for capital injections in Venture Capital Catalyst Initiative and Cleantech Practice, and received $462 million. After the issuance, there were 30,649,000 common shares outstanding.

Statutory limitations

As per the BDC Act, the debt-to-equity ratio of BDC may not exceed 12:1. This ratio is defined as the aggregate of borrowings recognized in the Consolidated Statement of Financial Position and contingent liabilities that exist in the form of financial guarantees issued by BDC over equity attributable to BDC's shareholder, which excludes accumulated other comprehensive income.

In addition, the paid-in capital, the contributed surplus and any proceeds that have been prescribed as equity (such as hybrid capital instruments) must not at any time exceed $4.5 billion.

During the three months ended June 30, 2019 and the year ended March 31, 2019, BDC met both of these statutory limitations.

Capital adequacy

BDC's capital management framework is based on its Internal Capital Adequacy Assessment Process (ICAAP). To assess its capital adequacy, BDC monitors its capital status regularly by comparing its available capital to its capital demand. A key measure for assessing the adequacy of BDC's capital status is its internal capital ratio.

12.
Segmented information

BDC reports on six business lines: Financing, Advisory Services, Growth & Transition Capital, Venture Capital (VC), Venture Capital Incentive Programs (VCIP) and Cleantech Practice. Each business line offers different products and services, and is managed separately based on BDC's management and internal reporting structure.

Venture Capital Incentive Programs (VCIP) combines the former Venture Capital Action Plan (VCAP) segment activities with Venture Capital Catalyst Initiative (VCCI).

The following summary describes the operations in each of the Bank's reportable segments.

- **Financing** provides secured, partially secured and unsecured loans with a focus on small and medium-sized enterprises across Canada. It also purchases investments in asset-backed securities through the Funding Platform for Independent Lenders (F-PIL). These securities are backed by vehicle and equipment loans and leases, as well as dealer floor plan loans.
- **Advisory Services** provides advisory services, supports high-impact firms, and provides group programs and other services related to business activities.
- **Growth & Transition Capital** provides subordinate financing by way of flexible debt, with or without convertible features, and equity-type financing.
- **Venture Capital** provides investments to cover every stage of a technology-based company's development cycle, from seed funding to expansion. BDC also makes indirect investments via venture capital investment funds.
- **Venture Capital Incentive Programs:** VCAP supports the creation of large private sector-led funds of funds and also assists existing high-performing funds in partnership with institutional investors, corporate strategic investors and interested provinces. VCCI provides late-stage venture capital to support the growth of innovative start-ups.
- **Cleantech Practice** provides subordinate financing and venture capital investments to promising clean technology firms.

The assumptions and methodologies used in BDC's reporting framework are periodically reviewed by management to ensure they remain valid. The main allocation methods used by BDC are described below.

Interest expense is allocated to each operating segment based on its business portfolio and the capital attributed to the segment. The attribution of capital to BDC's business segments is maintained in accordance with BDC's ICAAP and is consistently aligned with the economic risks of each specific business segment.

Operating and administrative expenses include costs that were incurred directly by the business segments. Indirect costs incurred at the enterprise level are attributed to each segment using management's internal reporting framework.

Loan and investment portfolios are managed separately based on BDC's business segments. None of the other assets or liabilities are managed by segment.

Notes to the Consolidated Financial Statements

(unaudited, in thousands of Canadian dollars)

The following tables provide financial information regarding the results of each reportable segment.

							Three months ended June 30, 2019
	BDC	**Financing**	**Advisory Services**	**Growth & Transition Capital**	**Venture Capital**	**Venture Capital Incentive Programs**	**Cleantech Practice**
Interest income	**431,522**	405,471	-	25,136	-	-	915
Interest expense	**92,165**	89,505	-	2,660	-	-	-
Net interest income	**339,357**	**315,966**	**-**	**22,476**	**-**	**-**	**915**
Net realized gains (losses) on investments	**167,831**	(1)	-	(320)	168,152	-	-
Revenue from Advisory Services	**7,312**	-	7,312	-	-	-	-
Fee and other income	**11,261**	5,596	-	4,393	966	55	251
Net revenue (loss)	**525,761**	**321,561**	**7,312**	**26,549**	**169,118**	**55**	**1,166**
Provision for expected credit losses	**(76,509)**	(76,509)	-	-	-	-	-
Net change in unrealized appreciation (depreciation) of investments	**(58,491)**	(1,416)	-	(3,744)	(67,170)	11,887	1,952
Net foreign exchange gains (losses)	**(15,965)**	(1,629)	-	(359)	(13,967)	(154)	144
Net gains (losses) on other financial instruments	**(61)**	(61)	-	-	-	-	-
Income (loss) before operating and administrative expenses	**374,735**	**241,946**	**7,312**	**22,446**	**87,981**	**11,788**	**3,262**
Salaries and benefits	**106,475**	78,094	12,566	10,464	4,390	286	675
Premises and equipment	**10,840**	8,689	1,043	584	415	55	54
Other expenses	**34,457**	25,586	4,528	1,352	2,625	164	202
Operating and administrative expenses	**151,772**	**112,369**	**18,137**	**12,400**	**7,430**	**505**	**931**
Net income (loss)	**222,963**	**129,577**	**(10,825)**	**10,046**	**80,551**	**11,283**	**2,331**
Net income (loss) attributable to:							
BDC's shareholder	**208,930**	129,577	(10,825)	10,049	66,515	11,283	2,331
Non-controlling interests	**14,033**	-	-	(3)	14,036	-	-
Net income (loss)	**222,963**	**129,577**	**(10,825)**	**10,046**	**80,551**	**11,283**	**2,331**
Business segment portfolio as at June 30, 2019							
Asset-backed securities	**754,873**	754,873	-	-	-	-	-
Loans, net of allowance for expected credit losses	**26,442,635**	26,442,635	-	-	-	-	-
Subordinate financing investments	**1,231,264**	10,428	-	1,129,594	-	-	91,242
Venture capital investments	**1,981,531**	-	-	-	1,505,019	476,512	-
Total portfolio	**30,410,303**	**27,207,936**	**-**	**1,129,594**	**1,505,019**	**476,512**	**91,242**

Notes to the Consolidated Financial Statements

(unaudited, in thousands of Canadian dollars)

Three months ended June 30, 2018

	BDC	Financing	Advisory Services	Growth & Transition Capital	Venture Capital	Venture Capital Incentive Programs	Cleantech Practice
Interest income	**373,247**	351,117	-	21,889	-	-	241
Interest expense	**56,457**	54,658	-	1,747	-	-	52
Net interest income	**316,790**	**296,459**	-	**20,142**	-	-	189
Net realized gains (losses) on investments	**6,720**	-	-	6,965	(245)	-	-
Revenue from Advisory Services	**6,276**	-	6,276	-	-	-	-
Fee and other income	**12,517**	5,400	20	6,261	763	62	11
Net revenue (loss)	**342,303**	**301,859**	**6,296**	**33,368**	**518**	**62**	200
Provision for expected credit losses	**(36,709)**	(36,709)	-	-	-	-	-
Net change in unrealized appreciation (depreciation) of investments	**39,792**	24	-	(9,682)	29,203	20,247	-
Net foreign exchange gains (losses)	**10,035**	(2,826)	-	218	12,540	103	-
Net gains (losses) on other financial instruments	**456**	456	-	-	-	-	-
Income (loss) before operating and administrative expenses	**355,877**	**262,804**	**6,296**	**23,904**	**42,261**	**20,412**	200
Salaries and benefits	**98,761**	72,115	12,555	8,877	4,347	224	643
Premises and equipment	**10,864**	8,753	1,079	530	430	24	48
Other expenses	**25,242**	18,145	4,341	1,296	1,214	130	116
Operating and administrative expenses	**134,867**	**99,013**	**17,975**	**10,703**	**5,991**	**378**	807
Net income (loss)	**221,010**	**163,791**	**(11,679)**	**13,201**	**36,270**	**20,034**	(607)
Net income (loss) attributable to:							
BDC's shareholder	**218,978**	163,791	(11,679)	11,685	35,754	20,034	(607)
Non-controlling interests	**2,032**	-	-	1,516	516	-	-
Net income (loss)	**221,010**	**163,791**	**(11,679)**	**13,201**	**36,270**	**20,034**	(607)
Business segment portfolio as at June 30, 2018							
Asset-backed securities	**534,533**	534,533	-	-	-	-	-
Loans, net of allowance for expected credit losses	**24,499,577**	24,499,577	-	-	-	-	-
Subordinate financing investments	**1,068,042**	10,124	-	1,030,564	-	-	27,354
Venture capital investments	**1,748,437**	-	-	-	1,325,558	422,879	-
Total portfolio	**27,850,589**	25,044,234	-	1,030,564	1,325,558	422,879	27,354

13.

Guarantees

BDC issues “letters of credit, loan guarantees and portfolio guarantees” (guarantees) to support businesses. Those guarantees represent BDC’s obligation to make payments to third parties if clients are unable to meet their contractual commitments. Collateral requirements for guarantees are consistent with BDC collateral requirements for loans. The fee income earned is calculated on a straight-line basis over the life of the instrument and recognized in fee and other income in the Consolidated Statement of Income. The maximum contractual obligation under the guarantees totalled $36.4 million as at June 30, 2019 ($38.6 million as at March 31, 2019) and the existing terms expire within 124 months (within 127 months as at March 31, 2019). However, the actual exposure as at June 30, 2019, was $25.8 million ($28.2 million as at March 31, 2019).

These financial guarantees were initially recognized at fair value on the date the guarantees were given. The fair value was considered nil, as all guarantees were agreed to on arm’s-length terms and no initial fee was received. In addition, no receivable for the future expected fees was recognized. Subsequent recognition of a liability will only occur when it becomes more likely than not that a client will not meet its contractual commitments. As at June 30, 2019 and March 31, 2019, there were no liabilities recognized in BDC’s Consolidated Statement of Financial Position related to these guarantees.

14.

Related party transactions

As at June 30, 2019 BDC had $20,801 million outstanding in short-term notes and $1,959 million in long-term notes with Her Majesty the Queen in Right of Canada acting through the Minister of Finance ($20,951 million in short-term notes and $1,307 million in long-term notes as at March 31, 2019).

BDC recorded $94.2 million in interest expense, related to the borrowings from the Minister of Finance, for the three-months ended June 30, 2019. Last year’s comparative figure for the same period was $58.4 million.

In addition, $310 million in borrowings with the Minister of Finance was repurchased in the first quarter of fiscal 2020. This resulted in no gain or loss in the first quarter (no borrowings were repurchased during the same period last year).

BDC is also related to all Government of Canada-created departments, agencies and Crown corporations. BDC enters into transactions with these entities in the normal course of business, under terms and conditions similar to those that apply to unrelated parties.

Business Development Bank of Canada

Head Office
5 Place Ville-Marie, Suite 100
Montreal, Quebec H3B 5E7
T 1 877 BDC-BANX (232-2269)
F 1 877 329-9232

For our business centres, please visit www.bdc.ca

Ce document est aussi disponible en version française.

BDC

BDC_ca

BDC

bdc.ca

1-888-INFO-BDC